



# News Release

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## **KACO Solar Inc. will sponsor CSI Survivor Road Show; CEO Peter Flachsmann and new Director of Sales Vince Lucia to present analysis of PBI benefits.**

CA — Feb. 15, 2007 — KACO Solar Inc. is pleased to be a sponsor of the CSI Survivor Road Show. The event will be held at four venues throughout northern and southern California: Feb. 15 – Sacramento; Hilton Arden West, Feb. 16 – Burlingame; Sheraton Gateway Airport, Feb. 19 – Los Angeles; Torrance Marriot, Feb. 20 – San Diego; Marriot Del Mar.

Over the past eight weeks our CSI Survivor Seminar Presenters have been working to understand the impacts of the CSI program on the solar industry. These presentations benefit sales, engineering, installation and financial teams, and are also designed to help companies quickly identify the issues that will reshape how solar companies go to market. Each of these solar industry experts prepared a thoughtful and detailed presentation that will provide valuable information on how to think about, and do business, within the CSI.

KACO Solar Inc. CEO, Peter Flachsmann, along with KACO Director of Sales Vince Lucia, will both present their analysis on the advantages of the Performance Based Incentive for installers. KACO Solar is Germany's second largest inverter manufacturer and has have worked exclusively in residential and commercial performance based programs. KACO will share the many lessons learned from Germany's high growth program and give their views on measuring real inverter performance and reliability. KACO will also present how inverter communication options will be crucial to the CSI requirements.

A powerful partner for PV system solutions, KACO Solar has built a tradition of excellence in the photovoltaic inverter and power electronics industries. KACO's German-based factory engineers have been developing, designing and manufacturing current inverters and power electronics for more than 60 years.

The KACO blueplanet product family has set new standards in photovoltaic applications - particularly in reliability, efficiency, power density, and a patented technology to meet NEC requirements. As the heart of your photovoltaic installation, a KACO inverter pumps electricity into the public grid continuously and efficiently, earning more money than competitor's inverters and a solid return on investment.

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